

Account Executive

LOCATION



Nicosia

INDUSTRY



Tech for Retail & Financial Services

BENEFITS



Extensive Perks & Incentives

CULTURE



Professional & Friendly

What is the experience of being a PHILOSHOPER?

Joining our team of PHILOSHOPERS offers the best of both worlds: the responsibility of owning real customer relationships, combined with the commercial exposure of a fast-moving tech company.

You'll be part of a forward-thinking, tech-driven environment where ownership, persistence, and clear communication are key. If you value building relationships, taking initiative, and growing into greater commercial responsibility - you'll feel right at home.

What will be your role?

- ✓ Own the day-to-day commercial relationship for a portfolio of PHILOSHOPIC customers
 - ✓ Understand customer requirements and feedback, communicate them clearly to our Delivery team, and identify opportunities for account growth, renewals and additional solutions
 - ✓ Keep customers informed about relevant PHILOSHOPIC products, capabilities and developments
- ✓ Maintain proactive communication and follow up on open matters until they are resolved
 - ✓ Work with Finance to ensure customers are billed accurately and on time, and follow up consistently to secure timely collections.
 - ✓ Support website news and social media content using AI-assisted tools and approved PHILOSHOPIC brand assets



Skills we look for:

Professional and Digital Skills

- Degree in Business Administration, Management, Marketing, Communications or a related field - relevant professional experience an advantage
- Comfortable using business tools such as Pipedrive, Zoho Books, Jira and Confluence, and confident learning new systems.
- Comfortable using AI-assisted tools to draft, refine and repurpose content
- Tech-savvy and confident using standard productivity tools (MS Office / Apple iWork)
- Comfortable preparing, reviewing and publishing social media content across LinkedIn, Facebook & X

Soft Skills

- Excellent written & verbal communication skills in English
- Highly organised, attentive to detail, prioritising and disciplined with follow-ups
- Persistent, professional and comfortable following through on commitments
- Commercially minded and curious about how PHILOSHOPIC creates value for customers
- Confident communicating with customers at different levels and through various channels
- Able to manage multiple accounts effectively
- Takes ownership and works independently with good judgement
- Eager to learn & grow into greater commercial responsibility

Who we are:

PHILOSHOPIC is a cloud-native commerce technology company partnering with retailers, distributors, brands and financial services organisations internationally to create simple, exciting and connected commerce experiences.

What about you? Are you ready to become a PHILOSHOPER?

Send us your CV at  careers@philoshopic.com

PROUD
HIGH-MINDED
INNOVATIVE
LEARNER
OPEN
SUCCESS-DRIVEN
HONEST
OBSERVANT
PROACTIVE
ETHICAL
RELIABLE



Apply Now

